

## Message Text

UNCLASSIFIED

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20

ACTION NEA-05

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /013 W

----- 052349

R 200555Z DEC 73

FM AMEMBASSY KUWAIT

TO USDOC WASHDC

INFO SECSTATE WASHDC 8350

AMEMBASSY BEIRUT

UNCLAS KUWAIT 4419

BEIRUT FOR RTDO

E.O. 11652: NA

TAGS: BEXP BBAK KU

SUBJ: LARGE KUWAITI FIRM INTERESTED IN U.S. CEMENT

1. EMBOFF CONTACTED BY DEPUTY DIRECTOR, NATIONAL INDUSTRIES, CO. (NIC), A LARGE MANUFACTURER OF CONSTRUCTION MATERIALS IN KUWAIT, AND ASKED FOR ASSISTANCE IN GETTING FURTHER INFORMATION ABOUT OFFER MADE NIC BY U.S. COMPANY TO SELL CEMENT.

2. NIC RECEIVED TELEX FROM "NATURAL RESOURCE, N.Y." 38 FOX HUNT LANE, COLD SPRING, N.Y., OFFERING SELL MONTHLY 10,000 METRIC TONS CEMENT (BRITISH STANDARD 12-19-59) DURING 1974. MESSAGE ASKED NIC QUOTE PRICE C&F NEW YORK.

3. WE REQUESTED NIC TELEX NATURAL RESOURCE IN ORDER GET FURTHER CLARIFICATION THIS OFFER. HOWEVER, AS NIC PROBABLY LEADING KUWAIT MANUFACTURER OUTSIDE PETROLEUM SECTOR, USUALLY SOURCES FROM EUROPE, WE ANXIOUS DO WHAT WE CAN TO DEVELOP CLOSER TIES WITH THEM. THUS POST REQUESTS COMMERCE FOLLOW-UP WITH NATURAL RESOURCE EXECUTIVE, MR. MARC DEUSS, TO GAUGE SERIOUSNESS THEIR PROPOSAL AND LOWEST QUOTES THEY LIKELY TO CONSIDER.

4. WHILE POST REALIZES THIS "OPPORTUNITY" MAY BE SLIGHT GIVEN HIGH TRANSPORTATION COSTS AND VAGUENESS OF OFFER, THIS TYPE OF SERVICE IS GREATLY APPRECIATED BY KUWAITIS AND GOES UNCLASSIFIED

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LONG TOWARDS CEMENTING RELATIONSHIPS WITH THEM.

STOLTZFUS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 DEC 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 DEC 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <12-Dec-2001 by williad>; APPROVED <18 MAR 2002 by garlanwa>  
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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Subject:** LARGE KUWAITI FIRM INTERESTED IN U.S. CEMENT  
**TAGS:** BEXP, BBAK, KU  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005